

GJU GALILEO JOINT UNDERTAKING





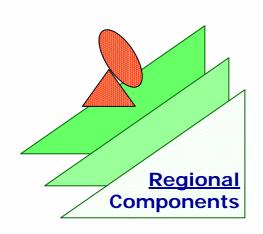
Bonn University, 20th September 2006



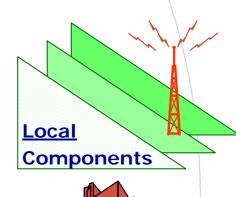
MARRIX

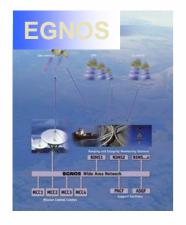


Galileo Architecture

















Galileo - Five Services

EU Transport Council Decision- December 2004

(D

Open Access	Free to air; Mass market; Simple positioning	
Commercial	Encrypted; High accuracy; Guaranteed service	nin.
Safety of Life	Open Service + Integrity and Authentication of signal	-
Public Regulated	Encrypted; Integrity; Continuous availability	

Search and Rescue

Near real-time; Precise; Return link feasible





Unique Characteristics



- -High Accuracy
- -Authentication
- -Integrity

This entails a safer and more robust system.



Galileo Application Overview

Safety of Life

- Aviation
- Rail
- Maritime
- Inland waterways
- Ambulance
- Police / Fire
- Search and Rescue
- Personal Protection
- Traffic surveillance
- Dangerous goods trans.
- ADAS

Integrity (error-free), Standards, Regulation, Continuity, Availability, Accuracy

Mass Market

- Personal communication
 Oil and Gas and navigation
- Cars / motorcycles
- Trucks & buses
- Light Commercial Vehicles
- Personal outdoor recreation
- Others...

Low costs,

Low power cons., Small size, Friendly use, Best perf. accordingly

Professional

- Minina
- Timing
- Environment
- Fleet Management
- Asset Management
- Geodesy
- Meteorological forecasting
- Land Survey / GIS
- Precision survey
- Precision Agriculture
- Fisheries / EEZ
- Vehicle control and robotics
- Construction / Civil Engineering
- Space

High precision, High accuracy, High reliability



Galileo Concession Time Table

October 2003

April 2004 – March 2005

2005-2007

Oct. 2003-Feb. 2004

> Call for Interest

April 2004-January 2005-Competitive Negotiation Phase

December 2004-Transport Council Decision

1st March 2005- May 2005 Parallel Negotiations

Mid-May 2005-The two consortia expressed their intention to join forces

20th June 2005- Delivery of the joint proposal to the Galileo Joint Undertaking

27th June 2005

Acceptance of the joint proposal from the two consortia

Contract Negotiations

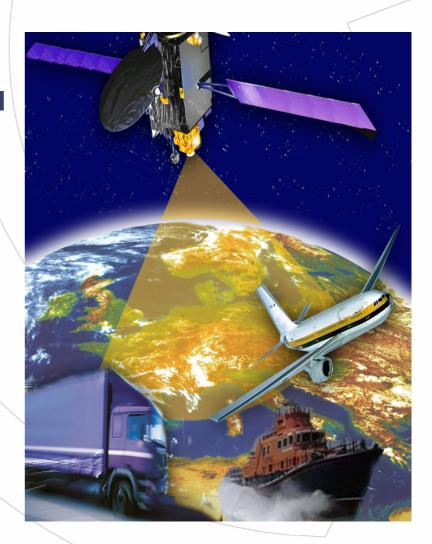
Head of Terms Draft Contract – Dec. 2006

Financial Close And signature of the Concession Contract - 2007



Tasks of the Concessionaire

- Deployment of the operational satellites
- Deployment of the ground infrastructure
- Operate the system
- Generation of revenue
- Replenishment of the System



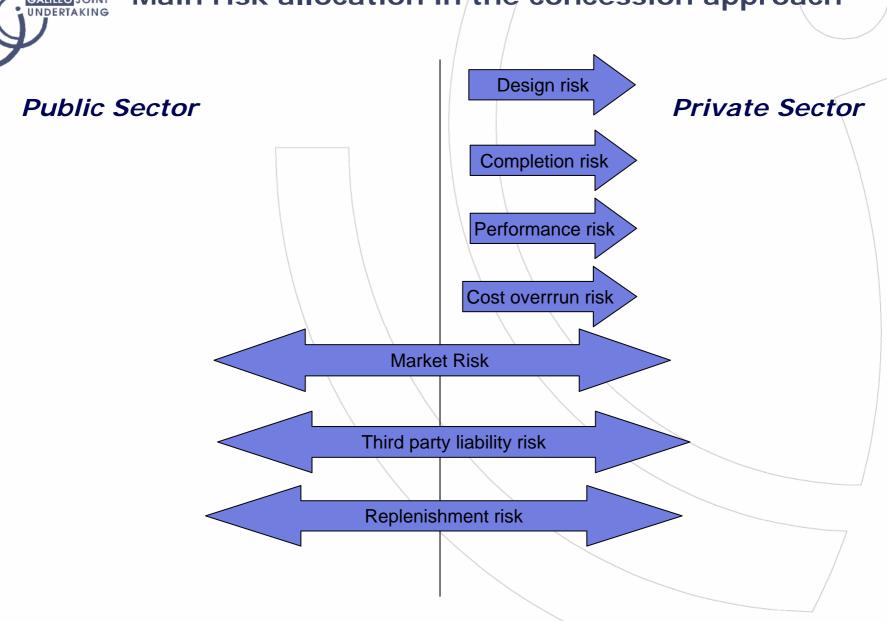


HoT Main Features

- Performance risk
- Completion risk
- O Cost overrun risk
- O Design risk
- O Market risk
- Third Party liability risk
- O Replenishment risk



Main risk allocation in the concession approach





Galileo International

Perspective:

- World wide markets
- Local-Regional Infrastructure
- •Global Standards
- Product Certification
- Financing
- Information Centres

ieo international							
	Signed	Draft	Negot.	Talks			
U.S.A	Ø						
China	Ø						
Israel	Ø						
Ukraine	Ø						
India		Ø					
Morocco		Ø					
Norway			Ø				
Switzerland							
Argentina							
Russia							
S. Korea	Ø			7			
Australia, Cal Chile, Mexico Saudia Arabia	, Malaysia						



EC 6th Framework Programme and Galileo

- O 6th Framework Programme:
 - O 5-year period (2002-2006), overall budget €17.5 billion
- O Galileo falls under Thematic Priority 1.4 "Aeronautics and Space" with an overall budget of about 110 million€
- O The Galileo Work Programme:
 - O Identifies priorities:

Application, Receiver, Local Element, Standardisation and mission implementation

- O Management of the Galileo 6th FP activities transferred by the Commission to the Galileo Joint Undertaking:
 - O Launch the call, evaluate the proposal, negotiate the contract and follow the work performed
 - O Coordination of R&D activities with EC, ESA, National Programme

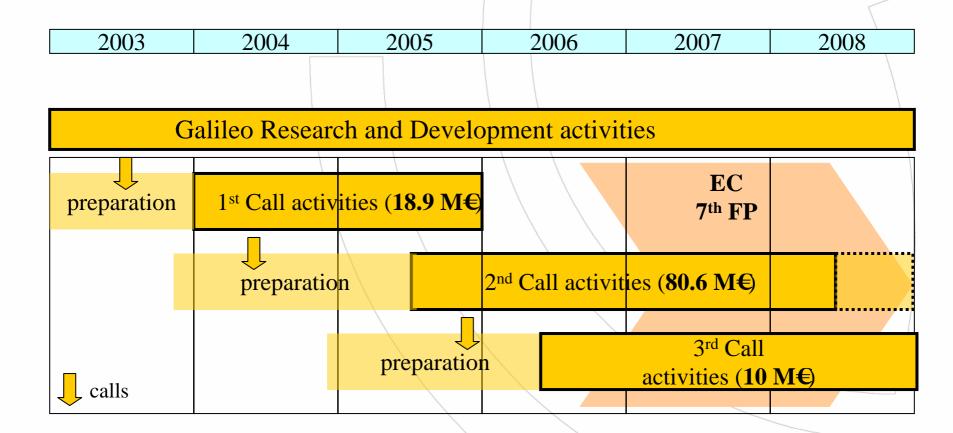


Drivers of the R&D Work Programme

- O European GNSS implementation (EGNOS and Galileo)
 - **O EGNOS**
 - O Galileo
- O Characteristics and differentiators with existing GNSS
- O Development of the User Segment: complementary and in-line with the infrastructure development (space and ground segment)
- O Evolution of GNSS:
 - User needs (translated in the Mission Requirement Document)
 - O Interoperability with other GNSS
 - O Evolution of technology...
- O Setting up of the Concession
 - Views of the concessionaire



Overall Plan





Conditions

> Three Undertakings from three different countries

- For SME's
- Two Undertakings from two different countries
- (Level €300,000)



1st Call Activities

- O Task A: User Segment

 Development of the receiver core technologies and initial prototyping.
- O Task B: Local Components

 Development of Local Components 'Core Technologies'.
- O Task C: Galileo services prototyping using EGNOS

 Demonstrate EGNOS and Galileo differentiators with 4 projects based on an innovative approach: all value-chain actors involved, addressing all service provision issues.
- O Task D: Application Market Development Supports for the setting-up of the EGNOS/GALILEO service provision schemes and their international dimension.
- O Task E: Mission Implementation Standardisation, certification, and frequency related activities; development of External interfaces; Mission Consolidation.



2nd Call Activities

Area 1			
1A User community	1B Technological	Area 2	Area 3
GNSS introduction in the LBS sector 3.2M€	Galileo Mass- market receiver development	Galileo reference mission activities 3.8M€	Co-ordination of Galileo Research and Development
GNSS introduction in the Road sector 3.2M€	2.5M€ x 3 Galileo Professional	Galileo Advanced Concept 2.8M€	Activities - International
GNSS introduction in the Rail sector 3.2M€	receiver development 2.6M€ x 2	Implementation of Galileo Time Service Provider Prototype	- Expert group 4.9M€
GNSS introduction in the Maritime sector 3.2M€	Galileo Safety of Life receiver development 3.5M€	2.8M€ Implementation of Galileo Geodetic Service	Innovation by
GNSS introduction in the Aviation sector 2.2M€	Interference Detection,	Provider Prototype 1.8M€	Small and Medium Enterprises
GNSS for special user community 1.25M€ x 7	Mitigation and Isolation 1.8M€	SAR Local User Terminal Development 4.3M€	300k€ x 32

50%



Outcome of the 1st and 2nd Calls



1st and 2nd Call Activities (I)

- O Applications
 - Applications and Services development based on EGNOS integrity in the 1st call
 - O 2nd Call: Development of GNSS (EGNOS+Galileo) services and applications in several major user communities:
 - All major transport domains
 - **OLBS**
 - Scientific and Professional domains
 - Agriculture...
- O Mission
 - Standardisation
 - O Activities complementing GalileoSat:
 - Time and Geodesy Service Provision
 - SAR MEOLUT development
 - Activities related to frequency
 - O Definition and evolution of the mission



1st and 2nd Call Activities (II)

O Receivers

- O Development of tools and first receiver prototypes in the 1st call
- Development of commercially oriented receivers in the second call through parallel contracts
 - Mass market receiver
 - Professional receiver
 - Safety of Life receiver

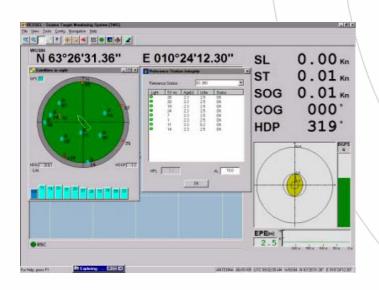
O Local Elements

- Development of the LE Building Blocks
- O Development of "application and service oriented" local elements in the 2nd call (in line with the different user communities requirements)



Results: applications

- O Navigation services based on the EGNOS corrections demonstrated for:
 - O Port approach
 - Inland waterways



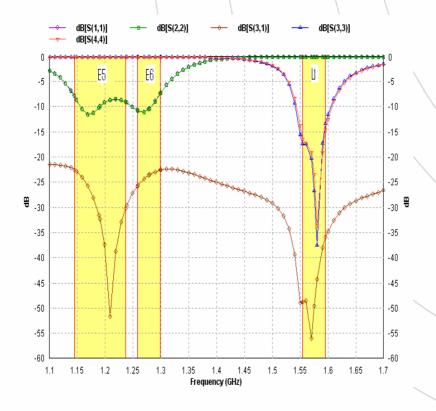


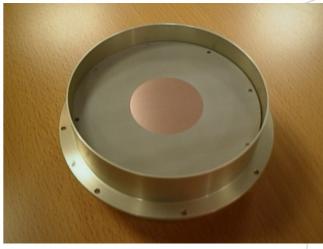




Results: antennas

- O Development of a 3-frequencies compact antenna for professional applications
- O Innovative solutions









3rd Call

- O Tracking and Tracing Technologies for EU Regulated Services
- O Galileo Applications in Emergency Management
- O Galileo Time and Synchronisation Applications
- O Public Regulated User Segment
- O Education, Research and Innovation in the field of GNSS



Results and Outcomes

- O GJU has launched 70 projects (including SMEs) dedicated to the development of the User Segment for an overall budget of 170 M€ (110M€ financed by GJU)
- O More than 360 companies (including a large number of SME's) are now involved in the Galileo R&D activities financed by the GJU
- O Tendering Rate 33%



Specific support for SME's

- O A specific call for SME (and Research Institutes) allowed financing 32 projects: 9M€
- O Clear requirement asking for a minimal participation of SME's in each project:
 - No requirement in the first call
 - 0 7% for the 2nd call (i.e. 5 M€)
 - O 10% for the 3rd call (i.e. 1M€ secured for SMEs)
- O Out of the 110M€, 15M€ has been 'secured' for SME's.
- O The result achieved is much higher 33% of the Galileo R&D budget has been allocated to SME's



Inputs: 7th FP Galileo

For Galileo, 4 activity streams have been identified by the EC and the EU Presidency:

- O Exploiting the full potential
- O Preparing the tools and creating the appropriate environment
- O Adapting receivers to requirements and upgrading core technologies
- O Supporting infrastructure evolution
- O "Theme 7 Transport" Work Program is currently under draft. It will be presented to Members States in Autumn 2006 and published later.



1. Exploiting the full potential

Promoting growth in the use of the services:

O Research areas

- O 7.3.1.1 Mass market applications
- O 7.3.1.2 Professional applications
- O 7.3.1.3 Scientific applications
- O 7.3.1.4 Safety-of-life applications
- O 7.3.1.5 Timing and Synchronisation applications
- O 7.3.1.6 Governmental applications
- O 7.3.1.7 New and innovative applications and services
- O 7.3.1.8 Search and Rescue applications
- O 7.3.1.9. Regulated applications



2 - Providing the tools and creating the appropriate environment



- O Research areas
- O 7.3.2.1 Tools
- O 7.3.2.2 Certification and Standardization



3 - Adapting receivers to requirements and upgrading core technologies

O Improving receiver performances:

O Research Areas

- **0** 7.3.3.1 Receivers
- O 7.3.3.2 Customised user terminal
- O 7.3.3.3 Local elements



4 - Supporting infrastructure evolution

- O Preparing second generation systems:
- O Research areas
- O 7.3.4.1 User need and mission evolution
- O 7.3.4.2 Space and ground segment evolution
- O 7.3.4.3 International and awareness



Contribution to the 7th FP

- O A Call for Ideas has been published on the Galileo Joint Undertaking website
- O The GJU in cooperation with the EC, the GSA and the ESA is currently preparing the detailed Work Programme and a strategic Roadmap
- O The 7th FP will be carried out by the GNSS Supervisory Authority



Galileo Joint Undertaking

The Galileo Joint Undertaking was established on 21st May 2002, under Council Regulation (EC) No. 876/2002

Main Tasks:

To manage the Development Phase of the Galileo Program
To integrate EGNOS into Galileo
6th Framework Programme Activities
International Activities
Concession

The GJU will cease on the 31st December 2006



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