In the sector of information and communication technologies (ICT), whether in the USA, Japan or Europe, innovative services are already in use, based on large-scale space based investments.

They involve earth observation, telecommunication, navigation, timing and positioning satellites.

In combination with the advent of powerful handheld terminals and the demand for ubiquitous services, it is expected that info-mobility applications will reveal new sources of business in the years ahead, using in particular the Earth Observation and future GALILEO systems to position any feature or user anywhere in the world within a range of a few meters. Hence, satellite based capabilities comprise a significant growth potential, and they are considered as new and unique opportunities to enhance economic development in Europe.

**INVESaT time frame & networking opportunities**

**Project start:** January 2006  
**First Networking Event:** May 2006  
**Second Networking Event & Investors Forum:** April 2007  
**Final INVESaT Conference & Workshops:** May 2008

The project is supported by ESINET, the European network of incubators specialised in the stimulation of entrepreneurship in the applications of space systems and in space technology transfer. ESINET currently links more than 30 members from 15 European countries.

**INVESaT Partners**

**Coordinator**

European Business and Innovation Centre Network (EBN)  
Tel.: (+32) 02 772 89 00  
e-mail: info@invesat.com  
www.ebn.be

EBN is the leading European network gathering more than 200 Business and Innovation Centres (BICs) and similar organisations such as incubators, innovation centres and entrepreneurship centres.

Visit us and register online at: www.invesat.com

**Expert partners:**

- **esa**
- **CAPITAL HIGH TECH**
- **TECHNOM**
- **D’APPOLONIA**

**Incubating structures:**

- **Hermia Business Development**
- **Ajuntament de Barcelona Barcelona Activa**
- **ARE**

**University:**

- **HEI - Business School of Finance & Management**

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INVESaT aims at bridging the gap between innovative small and medium sized enterprises and financial investors in the emerging markets of satellite Earth observation, navigation, timing, geopositioning and telecommunications applications.

The INVESaT strategy:

- Constitution of a dedicated network of key representatives from the space and finance communities
- Providing SMEs and entrepreneurs with the knowledge required for the development of successful business models in the field of space applications
- Overcoming barriers for capital investment to invest into innovative services from space
- Catalysing innovation financing through entrepreneurs' fora
- Coaching of entrepreneurs on real cases in the network of space related incubators

Objectives of INVESaT

What the INVESaT Network can do for you

SMEs and Start-ups

- Are you an SME or start-up with an innovative project or activity in the area of satellite applications?
- Do you want to build the best possible business model to ensure the growth of your company?
- Do you want to get in touch with the investors community?

Investors

- Are you wondering if the sector of satellite-based service applications is worth the investment?
- Are you planning to invest in new innovative projects in satellite applications?
- Would you like to access a deal flow of projects in the areas of navigation, earth observation and info-mobility?

The INVESaT Network can do for you

Join the INVESaT Network and we will put you in contact with a large number of innovative SMEs and entrepreneurs.

Due to its excellent links with space organisations, incubators and other relevant projects within the space community, INVESaT will help you to improve your interactions with entrepreneurs and to organise the support process in a collaborative and most efficient way.

INVESaT will help you to optimise the attractiveness of your business plan and to fill the gaps in your business model, which are required to get support from investors.

You will benefit from the Network’s unique and tight links with the investor community, as well as from our connections with renowned incubators and space organisations.

Then the INVESaT network is best suited for your needs